

***WHAT DOES fokus GEFAHR/GUT OFFER?***

fokus GEFAHR/GUT combines classic specialist media such as the magazine GEFAHR/GUT, numerous additional editions and a website with useful tools and work aids at www.fokus-gefahrgut.de.

Hazardous goods advisors, those responsible for hazardous goods and those responsible for occupational safety find comprehensive information and tools for their daily tasks. The practice-oriented reporting covers all areas of hazardous goods and substances – from manufacturing to disposal. The printed contents are extended digitally by extensive information and research, for example through hazardous goods regulations in full text (ADR/RID, ADN and IMDG-code), basic knowledge and substance database.

THE BRAND fokus GEFAHR/GUT COMPRISES

- Magazine
- Online portal
- Newsletter
- Events (e.g. specialist conference & lithium batteries seminars)
- Webinars
- Books





monthly

10 ISSUES

34th year

2026

www.fokus-gefahr gut.de

WEB ADDRESS (URL)

85.5 % of B2B decision-makers regularly or occasionally use one or more trade journals.

48.2 % refer to them regularly.

Source: German Trade Press Special Evaluation with LAE 2024



PUBLISHING HOUSE:

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www.tecvia-media.com



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WHO ARE THE READERS OF fokus GEFAHR/GUT?

fokus GEFAHR/GUT is aimed at hazardous goods advisors, those responsible for hazardous goods and those responsible for occupational safety in all industries.

SUBSCRIPTION

ISSN 0944-6117

Annual subscription price (specialist information package with hazardous goods database and online premium service)

Inland: € 734.50 incl. packing/posting plus statutory VAT.

European countries: € 746.50 incl. packing/posting plus statutory VAT.

Phone Subscription service: +49 89 203043-1100

E-mail vertriebsservice@tecvia.com

Trade journals are used by both younger and older B2B decision-makers in printed form as well as e-papers.

Among the group under the age of 40, **36.8 %** use trade magazines, whereas above 40 the percentage is **47.6 %**.

Source: German Trade Press Special Evaluation with LAE 2024

General conditions:

Please note the General Terms and Conditions you can find at www.tecvia-media.com.

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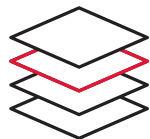
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Payment terms:

within 10 days 2% prompt payment discount,

within 30 days from date of invoice net

VAT no. DE 453405511



PRINT

3,000

PRINT RUN GEFAHR/GUT*

2,369

ACTUAL DISTRIBUTED CIRCULATION (ADC):*

1,431

PAID CIRCULATION*



DIGITAL

5,630

SESSIONS**

(average of six months, January to June 2025)

15,400

PAGE IMPRESSIONS**

(average of six months, January to June 2025)

3,364

NEWSLETTER SUBSCRIBERS**

(average of six months, January to June 2025)

Trust through strong brand alliances:

45% of B2B companies rely on alliances with trusted brands to strengthen their own credibility.

64% of B2B companies see building trust as the biggest advantage of content marketing.

Source: CONTENT MARKETING TRENDSTUDIE 2025 von statista+ / CMCX

* Circulation figures: own data collection (print run, ADC and paid circulation status as of 2025)

** Online access control Google Analytics 4, current figures on request

TOPICS

SUPPLEMENTS

FAIRS

ISSUE 1-2

AD 21.11.25

CD 15.12.25

PD 26.01.26

Lithium Batteries Special 2026

Packaging and transportation solutions

Lithium batteries and fire protection, logistics, disposal, storage

Sodium-ion batteries

Energy storage and alternative drives

Logistics & Automation, Bern, 28.-29.01.2026

Lithiumbatterien: 19. Fachkonferenz+Seminare
 (Lithium Batteries: 19. Trade Conference + Seminars),
 Göttingen, 26.-29.01.2026

Internationale Gefahrgut-Tage (Int. Hazardous
 Goods Days), Hamburg, 23.-24.02.2026

Logistics & Automation, Dortmund, 25.-26.02.2026

ISSUE 3

AD 27.01.26

CD 05.02.26

PD 05.03.26

AI & hazardous goods logistics

Follow-up report on the lithium batteries conference

Preliminary report LogiMAT

Software & digitization, tracking systems

Load securing

Air cargo

Rail logistics

Container Storage Map

(Overview of providers with locations)

StocExpo, Rotterdam, 10.-11.03.2026

22. LogiMAT, Stuttgart, 24.-26.03.2026

LogiChem, Rotterdam, 24.-25.03.2026

Digital Innovation Day:
**Smart packaging solutions for IBCs, drums,
 and hazardous goods**, online, 04.03.2026

For further information, see page 17.

ISSUE 4

AD 25.02.26

CD 06.03.26

PD 02.04.26

Disposal

Preliminary report IFAT

Reconditioning and recycling processes

Salvage packaging

Deposit and return systems

Waste disposal vehicles

SITL Europe - Int. Transport & Logistics Week,

Paris, 31.03.-02.04.2026

Hanover Fair + Logistics 4.0,

Hanover, 20.-24.04.2026

Digital Innovation Day:
**Everything you need to know about lithium
 batteries**, online, 22.04.2026

For further information, see page 17.

	TOPICS	SUPPLEMENTS	FAIRS
ISSUE 5	Packaging	Booklet: Packaging Special 2026	Chemspec Europe , Cologne, 06.-07.05.2026 ECTA Annual Conference , Graz, 07.-09.05.2026 IFAT , Munich, 07.-13.05.2026 Interpack , Düsseldorf, 07.-13.05.2026 36. Münchner Gefahrgut-Tage (Munich Hazardous Goods Days), 11.-13.05.2026
AD 18.03.26	Preliminary report Interpack		
CD 30.03.26	Selection of plastic and metal packaging		
PD 28.04.26	Handling, systems and procedures		
	Labels and labelling		
	Sustainability		
ISSUE 6	Fire protection	Reconditioning Map (Overview of providers with locations)	Interschutz , Hanover, 01.-06.06.2026 Battery Recycling , Frankfurt, 11.-12.06.2026 FeuerTrutz 2026 , Nuremberg, 24.-25.06.2026 Intersolar , Munich, 23.-25.06.2026
AD 27.04.26	Preliminary report Interschutz		
CD 07.05.26	Fire protection concepts		
PD 05.06.26	Maritime shipping		
	Disposal of lithium batteries, storage		
	Container transports, container trucks, container chassis		
ISSUE 7-8	Who's Who GEFÄHR/GUT 2026/2027:		
AD 11.06.26	The international business directory for the hazardous goods sector:		
CD 22.06.26	bilingual German/English edition. Profiles appear in the magazine,		
PD 16.07.26	in the digital industry guide, and as an in-app solution. <i>For further information, see page 14.</i>		
ISSUE 9	Regulations 2027		Schweizer Gefahrguttag (Swiss Dangerous Goods Day), Luzern, September 2026 Fachtagung Gefahrgut und Gefahrstoff (Symposium on dangerous goods and hazardous substances), Switzerland, Wallisellen, 08.09.2026 70. IAA Transportation , Hanover, 15.-20.09.2026 InnoTrans , Berlin, 22.-25.09.2026 Security Essen , Essen, 22.-25.09.2026
AD 30.07.26	Preliminary report IAA Transportation		
CD 10.08.26	Automation and digitization		
PD 03.09.26	Documentation on hazardous goods and plant safety		
	Temperature-controlled transport, semi-trailers,		
	tankers, and silo trucks		

AD: Ad Deadline | CD: Closing Date Printing Materials | PD: Publication Date

This overview of planned topics for 2026 is intended to facilitate your advanced planning. The editor reserves the right to make changes.

TOPICS

ISSUE 10

AD 13.08.26

CD 04.09.26

PD 01.10.26

Tank transport and sustainability

Tank cleaning and tank transport, tank trucks

Best Practice

Container and IBC

SUPPLEMENTS

Tank Cleaning Map 2027

(Overview of providers with locations)

FAIRS

EXPO REAL, Munich, 05.-07.10.2026

BVL Supply Chain CX, Berlin, October 2026

Arbeitsschutz aktuell, Stuttgart, 20.-22.10.2026

ISSUE 11

AD 29.09.26

CD 09.10.26

PD 05.11.26

Storage

Handling, storage, and cold storage

Real estate for hazardous goods and substances storage

Safety cabinets

Catch basins

Fire protection

Storage Service Provider Map 2026/2027

(Overview of providers with locations)

Münchner Gefahrstoff- und Sicherheits-Tage

(Munich Hazardous Substances and Safety Days),

Munich, November 2026

Digital Innovation Day:

**Everything you need to know about lithium
batteries**, online, 24.11.2026

For further information, see page 17.

ISSUE 12

AD 15.10.26

CD 09.11.26

PD 03.12.26

Training courses

Training and seminars

Training software

IBCs, drums, cardboard packaging, canisters

Return programs for packaging, reconditioning

Occupational safety

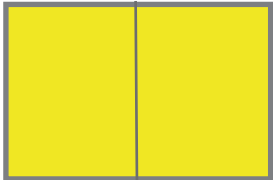
MAGAZINE
FORMAT

210 X 279 mm

MAIN MAGAZINE

Type area (w x h)

Bleed size (w x h)



2/1 PAGE ACROSS GUTTER

385 x 236 mm

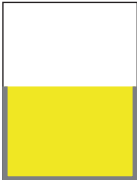
420 x 279 mm*



1/1 PAGE

175 x 236 mm

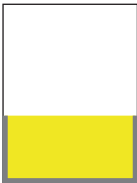
210 x 279 mm*



1/2 PAGE LANDSCAPE

175 x 117 mm

210 x 137 mm*



MAIN MAGAZINE

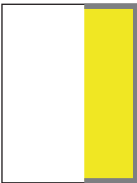
Type area (w x h)

Bleed size (w x h)

1/3 PAGE LANDSCAPE

175 x 76 mm

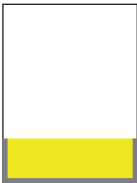
210 x 91 mm*



1/3 PAGE PORTRAIT

55 x 236 mm

71 x 279 mm*



1/4 PAGE LANDSCAPE

175 x 56 mm

210 x 71 mm*

* + 3 mm bleed



FORMAT **4-COLORS IN €**

4. cover page	5,520.00
2/1 page	9,110.00
1/1 page	4,555.00
1/2 page	2,585.00
1/3 page	1,775.00
1/4 page	1,370.00

Placement surcharge:

Binding placement instructions: **795.00**

TECHNICAL SPECIFICATIONS PRINT

In the case of supplying digital printing materials please note the information on our data ticket.

You can find all information summarized [here](#) in a PDF file.

DISCOUNTS

For insertions within one insertion year (begins with the publication of the first ad).

FREQUENCY SCALE

3 times	3 %
6 times	5 %
9 times	10 %
12 times	15 %

QUANTITY SCALE

3 pages	5 %
6 pages	10 %
9 pages	15 %
12 pages	20 %

All surcharges do qualify for discounts.

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VOGEL

VERLAG HEINRICH VOGEL

USP: Unser Anspruch ist immer die höchste Marktnähe. Dabei bieten wir als Werbepartner vielseitige Werbemöglichkeiten. Unsere Partner erreichen erfolgreich und ohne Streuverluste ihre Zielgruppe mit unserem umfangreichen Medien-Programm.

Business card

Entry in trade directory per issue incl. company name, logo and five lines of free text for description of USP (unique selling proposition).

Price: € 130.00

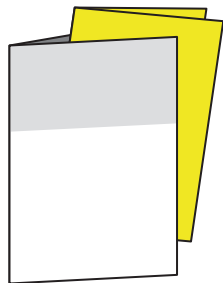
Entry in online trade directory

Price: per month € 50.00

It can be booked for 6 or more months.

10 percent discount when booking 12 months

LOOSE INSERT



SPECIAL FEATURE

- Number of inserts available on request
- Ads of a third party not allowed
- On request: As an additional service, printing of loose inserts possible.

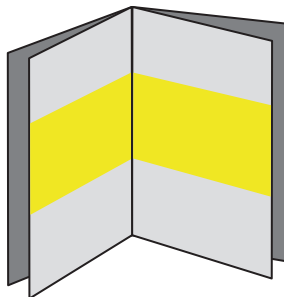
FORMAT

- Max. 203 mm width x 275 mm height

PRICE (non-discountable)

- Up to 25 g total weight per thou. € 395.00
- Every additional 5 g per thou. € 40.00

BANDEROLE AD



SPECIAL FEATURE

- Central placement, thus maximum attention

FORMAT

- 1 page: 210 mm width x 98 mm height
- 2 pages: 420 mm width x 98 mm height

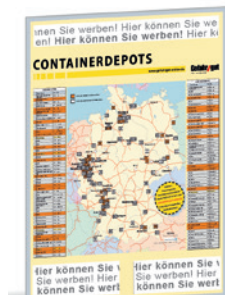
PRICE

- 1 page: € 2,670.00
- 2 pages: € 5,050.00

MORE FORMATS ON REQUEST.

We'll be happy to advise you!

CONTAINER DEPOT MAP



**SUPPLEMENT TO GEFAHR/GUT ISSUE 3
FROM 05.03.2026**

MAP FORMAT

- 550 mm width x 828 mm height

AD FORMAT

- Banner top: 250 mm x 75 mm, 4c
- Banner bottom: 250 mm x 136 mm, 4c

PRICE (non-discountable)

- Banner top: € 1,525.00
- Banner bottom: € 2,920.00

PACKAGING SPECIAL



**SUPPLEMENT TO GEFAHR/GUT ISSUE 5
FROM 04.05.2026**

BILINGUAL IN GERMAN AND ENGLISH

MAGAZINE FORMAT

- 168 mm width x 240 mm height

PRICE

- 1/2 page, 4c: € 1,495.00
- 1/1 page, 4c: € 2,690.00
- Cover page: € 2,940.00

RECONDITIONING MAP



**SUPPLEMENT TO GEFAHR/GUT ISSUE 6
FROM 05.06.2026**

MAP FORMAT

- 550 mm width x 828 mm height

AD FORMATS

- Banner top: 530 mm x 65 mm, 4c
- Banner bottom: 185 mm x 125 mm, 4c

PRICE (non-discountable)

- Banner top: € 2,835.00
- Banner bottom: € 2,920.00

STORAGE MAP



SUPPLEMENT TO GEFÄHR/GUT ISSUE 11
FROM 05.11.2026

MAP FORMAT

- 550 mm width x 828 mm height

AD FORMAT

- Banner top: 250 mm x 75 mm, 4c
- Banner bottom: 250 mm x 136 mm, 4c

PRICE (non-discountable)

- Banner top: € 1,525.00
- Banner bottom: € 2,920.00

TANK CLEANING MAP



SUPPLEMENT TO GEFÄHR/GUT ISSUE 12
FROM 03.12.2026

MAP FORMAT

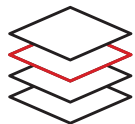
- 550 mm width x 828 mm height

AD FORMAT

- Banner small: 170 mm x 65 mm, 4c
- Banner medium: 250 mm x 75 mm, 4c
- Banner large: 530 mm x 65 mm, 4c

PRICE (non-discountable)

- Banner small: € 2,080.00
- Banner medium: € 3,555.00
- Banner large: € 4,460.00



PRINT



DIGITAL

SINGLE-TOPIC EDITIONS

Twice a year, single-topic editions are published focusing on **lithium batteries** and **tank cleaning**.

They deal with the topics in depth, offer compact market overviews, present current regulations, and highlight important developments, innovations, and trends.

Both editions are published in the same format as the main edition and are bilingual in German and English.

Everything you need to know for everyday work with hazardous goods – compactly presented in these editions.

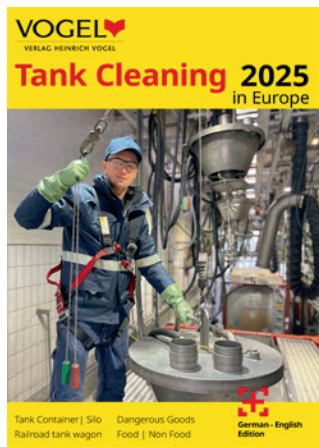


LITHIUM BATTERIES

Publication date:
GEFAHR/GUT issue 1-2/2026

Advertisement deadline:
21.11.2025

Closing date for printing material:
15.12.2025



TANK CLEANING

Publication date:
GEFAHR/GUT issue 10/2026

Advertisement deadline:
27.08.2026

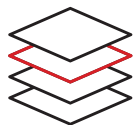
Closing date for printing material:
07.09.2026

PRICES AND FORMATS: SEE PAGE 10

The currently valid VAT must be added to all prices. Valid from January 1st, 2026.

Printing and binding process: Offset print, staple binding, 70 line/cm screen | Printing material delivery in digital form

PRINT AND ONLINE



PRINT



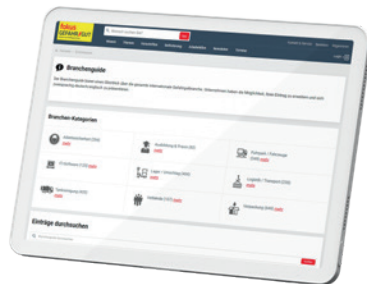
DIGITAL

YOUR EXTENSIVE COMPANY PORTRAIT

The **Who's Who GEFÄHR/GUT** is published for the 26th time and offers an overview of important companies as well as associations and authorities of the industry. Researched by the editors, it includes the contact details of product suppliers and service providers, organized by topic: fleet and vehicles, haulage and logistics, storage and handling, packaging, education and training as well as occupational safety.

Companies have the opportunity to present themselves to international readers in two languages (German/English) with a portrait.

In addition, the company portraits will be presented online in the **www.gefahrgut-online.de** portal industry guide.



PUBLICATION DATE:

GEFÄHR/GUT issue 7-8
from 16. Juli 2026

CIRCULATION:

4,000 copies

COMPANY PORTRAITS*

Ad deadline: 02.06.2026

Closing date printing material: 10.06.2026

Formats & prices:

1/1 page German/English: € 1,235.00

2/1 page German/English: € 2,470.00

ADVERTISEMENTS**

Ad deadline: 11.06.2026

Closing date printing material: 22.06.2026

Formats & prices:

Title display (210 mm w x 171 mm h): € 6,010.00

Cover page (210 mm w x 279 mm h): € 5,520.00

1/1 page (210 mm w x 279 mm h): € 4,555.00

* Photos: 72 mm w x 46 mm h, as jpg-file; resolution 300 dpi, color mode CMYK

** + 3 mm bleed on all outer edges

The currently valid VAT must be added to all prices. Valid from January 1st, 2026.

Printing and binding precess: Offset print, perfect binding, 70 line/cm screen | Printing material delivery in digital form

PRINT AND ONLINE

**SPECIALISED CONFERENCE & SEMINARS: LITHIUM BATTERIES**

This is where the industry meets!

Since 2010, the editorial team at fokus GEFÄHR/GUT has been organizing a conference on the transport, handling, storage, and disposal of lithium batteries. Experts from research, industry, and administration teach participants about the current status of regulatory developments, present the options for legally compliant shipping using various modes of transport, discuss testing procedures, tests, and criteria, and demonstrate solutions for the safe storage, collection, and disposal of defective batteries.

Date of the 19th specialist conference: January 27 to 29, 2026

Date of seminars: January 26, 2026, and January 29, 2026

Location: Göttingen

More information at: www.fokus-gefahr.org.de/libatkonferenz2026

EXHIBITION BOOTH:

- 6 sqm of exhibition space in the event hotel
- including one free participant place at the specialist conference days
- Display of the logo on the event page and in the participant booklet
- Full-page advertisement in the participant booklet

PRICE ON REQUEST



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DIGITAL INNOVATION DAYS

Introduce yourself and your product!

Providers of innovative ideas, tools, marketable products, and services present themselves and their products in 30-minute online slots.

Dates: Smart packaging solutions for IBCs, drums, and hazardous materials
Everything you need to know about lithium batteries

March 4, 2026

April 22 and November 24, 2026

ONLINE PRESENTATION:

- 30 minutes of speaking time to present your product or service
- Professional moderation throughout the entire digital event
- Online interaction with participants
- Sending your presentation to participants afterwards

MARKETING PERFORMANCE:

- Cross-media advertising on print, online, and social media in fokus GEFAHR/GUT
- Reach: We address 30,000 contacts
- Logo online and in all mailings
- Recording of the webinar; available for digital download afterwards
- Qualified leads: the sponsor receives the participant list as a PDF file
- Preview and follow-up report on the Innovation Days at fokus-gefahr-gut.de

PRICE per speaker slot 30 minutes: € 2,290.00



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BE THERE AS A SPONSOR!

Almost every month, the editorial team addresses current topics relating to dangerous goods and invites a renowned speaker to discuss a topic in detail in an online seminar. Each of these webinars lasts between 60 and 90 minutes.

DIGITAL

Participants register in advance and receive online access, allowing them to follow the speaker's presentation on their own screen. A chat function also gives them the opportunity to ask questions, which are answered during the webinar.

Find out more about our program online at:

www.fokus-gefahr-gut.de/termine

You can also take advantage of the opportunity to share your expert knowledge in the online seminar. In this case, you will act as a sponsor and speaker.

PRICE ON REQUEST



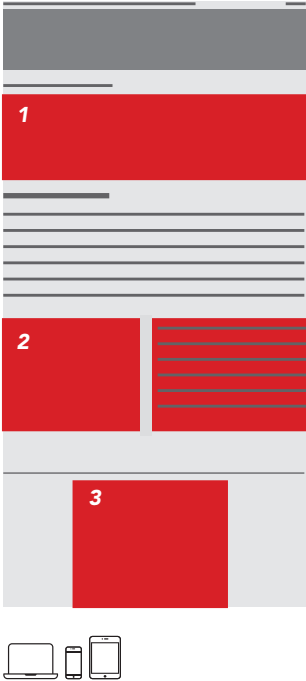


fokus GEFAHR/GUT regularly informs decision-makers and executives with an up-to-date and informative online newsletter.

REGISTRATION:
newsletter.tecvia.com/gg

RUN TIME/OCCUPANCY:
 The duration, number, and timing of the advertisement placement depend on availability and your preferences. Selection by zip code area or industry is not possible.

AD FORMAT	PLACEMENT	FORMAT IN PX	PRICE IN €
Cross/Full-size banner*	1	650 x 150	300.00
Text ad**	2	1200 x 746	300.00
* possible in all positions			



TECHNICAL SPECIFICATIONS
 NEWSLETTER

You can find all information summarized [here](#) in a PDF file.

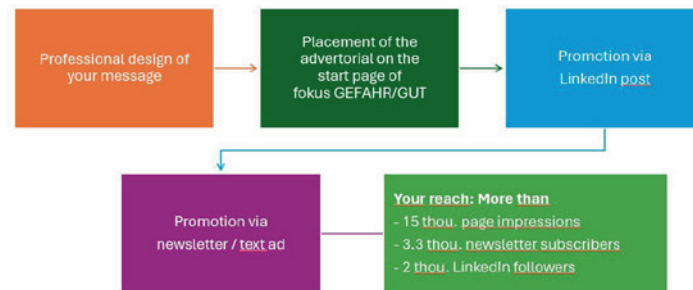


DIGITAL

An advertorial is an editorially designed text that combines the advantages of an article with the opportunity to advertise the product. Relevant information is incorporated into the editorial content, similar to a specialist article. This gives you more attention and credibility. Readers trust articles more; an advertorial appears informative and serious, which makes your brand more credible.

YOUR ADVANTAGES:

- The online advertorial will be displayed for 7 days among the latest news items on the fokus GEFAHR/GUT homepage www.gefahrgut-online.de, thereby receiving maximum attention.
- You provide the text and images. We take care of the professional design of the advertorial.
- In addition, we generate reach by promoting the advertorial in the GEFAHR/GUT newsletter and simultaneously with a LinkedIn post.



AD FORMAT	PLACEMENT	RUN TIME	PRICE IN €
Online advertorial	gefahrgut-online.de	1 week	2,290.00

TECHNICAL SPECIFICATIONS ONLINE ADVERTORIAL

You can find all informations summarized [here](#) in a PDF file.



DIGITAL

All articles, news items, reports, and product announcements relating to a specific topic ("tag") are compiled in a dossier.
For example, at www.fokus-gefahr-gut.de there are dossiers on topics such as "Tank cleaning," "Load securing," "Lithium batteries," and many more.

Here you have the opportunity to exclusively cover a topic and utilize the editorial environment.

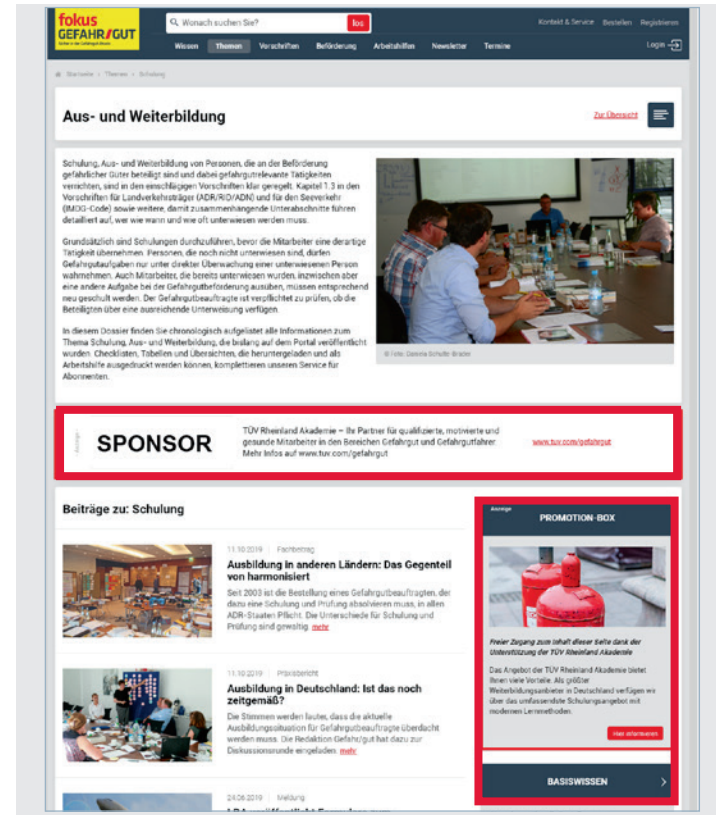
EXCLUSIVELY OCCUPY

- Your logo will be placed as a cooperation partner within the topic dossier.
- You will receive an exclusive product box in which you can store information about services that can be changed at any time.

PRICE: € 410,00 per month (minimum term: 3 months)

TECHNICAL SPECIFICATIONS NEWSLETTER

You can find all information summarized [here](#) in a PDF file.



OMNIBUSREVUE

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AUTO SERVICE PRAXIS

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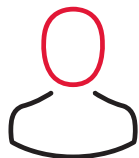
VKU

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VERKEHRSDIENST

FAHRSCHULE

Trucker





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